



PRESS RELEASE
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AAGI Announces 2019 F&I Certification School Schedule

Schaumburg, IL—American Auto Guardian, Inc. (“AAGI”) announced its 2019 course schedule. Now in its eighth year, the program has shaped the skills of hundreds of F&I professionals nationwide.

AAGI’s F & I Certification School is a comprehensive four (4) day certification course offered through a strategic partnership with Gerry Gould and Associates. Held at AAGI headquarters in Schaumburg, IL, it presents a complete F & I foundation for those new to the business or those who need a refresh on current menu selling techniques. The workshop seeks to create a stream of qualified F & I professionals, knowledgeable dealership management, and dealers of the future. As part of an overall development plan, it also serves experienced individuals that may find benefit from revisiting the fundamentals in pursuit of enhanced performance.

Jeff Teuscher, AAGI’s Vice President of Sales, is quoted as saying, “When we introduced our F&I Certification training program back in 2012, we had no idea what the industry’s response might be over the long term. After completing eight years of training courses, we realize that the school continues to be an invaluable tool for our agents and dealers. Gerry Gould is a remarkable presenter, giving attendees the knowledge and confidence to achieve higher levels of productivity in their career. His real-world approach for presenting AAGI products, while responding to customer concerns in a non-confrontational manner, is second to none!”

About AAGI

AAGI is the industry leader in developing, marketing, administering vehicle service contracts and other automotive protection products. Throughout the United States, AAGI offers superior products backed by long-term relationships with “A” rated insurers. Since 1997, AAGI has been committed to providing personal, responsive, and efficient support. In addition, AAGI has been selected as the administrator of choice by leading OEM captive finance companies. For additional product and company information, please visit aagi.com.

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